

## Segment Revenue/EBIT

|   | Revenue             |                     | EBIT*               |                     |
|---|---------------------|---------------------|---------------------|---------------------|
| <i>For the year ended 30 June</i>                                 | <i>2015</i>         | <i>2016</i>         | <i>2015</i>         | <i>2016</i>         |
|   | <i>HK\$ million</i> | <i>HK\$ million</i> | <i>HK\$ million</i> | <i>HK\$ million</i> |
| Property letting, agency and management                           | 1,015               | <b>1,119</b>        | 632                 | <b>739</b>          |
| Hotel, restaurant and catering operation                          | 484                 | <b>451</b>          | 132                 | <b>100</b>          |
| Investment properties and hospitality sub-total                   | 1,499               | <b>1,570</b>        | 764                 | <b>839</b>          |
| Property development  | 1,071               | <b>4,364</b>        | 185                 | <b>463</b>          |
| Toll road investments   | 2,406               | <b>2,408</b>        | 623                 | <b>610</b>          |
| Power plant   | 1,028               | <b>774</b>          | 164                 | <b>105</b>          |
| Treasury income   | 231                 | <b>119</b>          | 231                 | <b>119</b>          |
| Others  | -                   | -                   | (130)               | <b>(192)</b>        |
| <b>Revenue/EBIT before completion gain and redevelopment gain</b> | <b>6,235</b>        | <b>9,235</b>        | <b>1,837</b>        | <b>1,944</b>        |
| Completion gain on Lee Tung Avenue                                | -                   | -                   | 120                 | -                   |
| Redevelopment gain on 155-167 QRE**                               | -                   | -                   | 300                 | -                   |
| <b>Revenue/EBIT</b>   | <b>6,235</b>        | <b>9,235</b>        | <b>2,257</b>        | <b>1,944</b>        |

\* These figures represent EBIT of the Company and its subsidiaries plus net profits (after interest and tax) shared from JVs

\*\* Refers to the initial fair value gain arising from the commencement of redevelopment of 155-167 QRE